



2025 KOGI STATE INVESTOR AFTERCARE PROGRAMME

Implementation Agency

Kogi State Investment Promotion and Public-Private
Partnership Agency (KOSIPPPA)

Coverage Period
January – December 2025

Target Group
Existing and Operational
Investors in Kogi State



supported by :





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1 PROGRAMME OVERVIEW

The Kogi State Investor Aftercare Programme (2025) provides a structured framework for retaining, supporting, and expanding existing private investments in the State. The programme focuses on resolving operational constraints, strengthening investor–government coordination, and promoting reinvestment.

PROGRAMME OVERVIEW	
Item	Description
Programme Objective	Improve investor satisfaction, retention and expansion
Lead Institution	KOSIPPPA
Scope	Agriculture, Manufacturing, Mining services, Logistics
Approach	Proactive engagement, grievance resolution, Policy feedback
Alignment	SABER DLI 4, & DLI 5, State Development plan



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2. OBJECTIVES OF THE AFTERCARE PROGRAMME



CORE OBJECTIVES TABLE

Objective Area	Description
Investor Retention	Reduce investor exit and operational disruption
Business Expansion	Encourage reinvestment and scale up
Problem Resolution	Fast-track resolution of regulatory and infrastructure issues
Confidence Building	Strengthen trust in state institution
Feedback Loop	Use investor feedback to improve policies



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3 INSTITUTIONAL FRAMEWORK & GOVERNANCE

INSTITUTIONAL ROLE	
Institution	Responsibility
KOSIPPPA	Programme coordination and investor interface
Line MDAs	Issue resolution (Land, Tax, Environment, Utilities)
Local Governments	Community Interface and local facilitation
Security Agencies	Investor Asset Protection
Private Sector	Feedback and compliance





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4 INVESTOR SEGMENTATION & PRIORTISATION

INVESTOR CATEGORISATION TABLE		
Category	Criteria	Aftercare Intensity
Strategic Investor	High capital jobs, exports	High
Growth stage investors	Expansion ready firms	Medium - High
MSMEs	Local value chain participants	Medium
Early stage Investors	Newly operational firms	Medium





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5 AFTER SERVICE CARE PACKAGE

AFTER SERVICE MATRIX	
Service Area	Description
Regulatory Support	Permits, Licenses, renewals
Infrastructure Facilitation	Power, Water, Access roads
Tax & Revenue Interface	Clarifications and dispute resolution
Land & Property	CofO, lease regularization
Security Liason	Rapid response coordination
Market Linkages	Access to suppliers and odd-takers



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6 GRIEVANCE REDRESS AND ISSUE RESOLUTION MECHANISM

GRM FRAMEWORK TABLE	
Stage	Timeline
Complaint Receipt	Day 0
Acknowledgement	Within 48 Hours
MDA Engagement	Within 5 working days
Resolution	<= 14 working days
Escalation	If unresolved after 14 working days





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MONITORING, EVALUATION AND KPI'S

KEY PERFORMANCE INDICATORS

KPI	Target (2025)
Investor satisfaction rate	$\geq 80\%$
Issues Resolved within Timeline	$\geq 90\%$
Reinvestment commitments	$\geq 30\%$ of serviced investors
Average resolution Time	≤ 14 days
Investor Engagement Sessions	Minimum of 4 per year

The image block contains three sub-images. The first is a screenshot of a 'NaijaMart Sales Dashboard' showing total sales of \$17M, 100 total orders, and a map of Nigeria with sales data. The second is a photograph of a group of diverse individuals seated around a conference table, engaged in a meeting. The third is a thumbnail of a research article titled 'Local Government Performance under a Federal System: The Nigerian Experience' by Chukwuma Chinedu Ukwuolu, published in the 'Asian Research Journal of Arts & Social Sciences' on 17/07/2020, with a DOI of 10.5281/zenodo.410119.



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8 COMMUNICATION AND ENGAGEMENT STRATEGY



You are cordially invited to join the

Public Private Dialogue (PPD)

And the Launching of Research Report on

Date Friday January 20th, 2022

Venue Commerce House, 1 Idowu Taylor,
Victoria Island Lagos

Time 10:00 am **Mode** Hybrid

For Further Enquiry:

Call Dr. Sunnie: 08035067902 Nicholas: 08038565586

Register using Link: <https://bit.ly/LCCI-SON2023PPD>

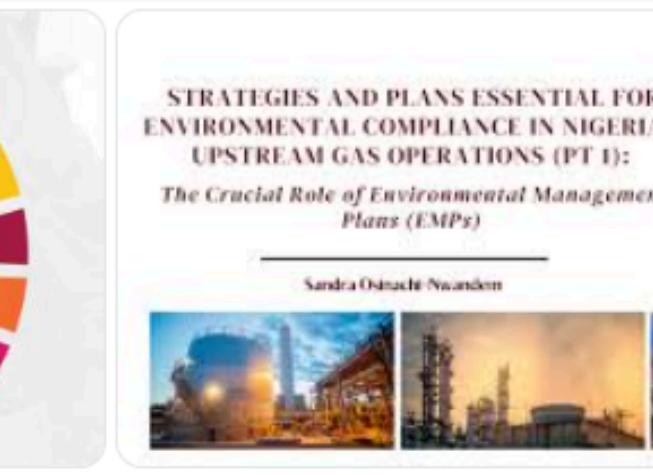
 Attendance is free, but registration is compulsory.



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9 RISK MANAGEMENT AND SUSTAINABILITY

RISK MITIGATION TABLE	
Risk	Mitigation Measure
Policy Uncertainty	Clear communication and consistency
Infrastructure Gaps	PPP and Phased upgrades
Community Issues	Stakeholder engagement
Environmental Risk	Regulatory compliance monitoring
Institutional Days	Escalation Prorocol





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10 EXPECTED OUTCOMES (2025)

OUTCOME INDICATORS	
Outcome	Expected Result
Investor Retention	Improved business continuity
Business Expansion	New production Lines
Employment	Increased direct & Indirect Jobs
Revenue Base	Broadened internally generated revenue
Reputation	Stronger investor confidence in Kogi state





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CONCLUSION

The 2025 Kogi State Investor Aftercare Programme institutionalises a proactive, investor-centric approach to investment promotion. By prioritising existing investors, resolving constraints promptly, and encouraging reinvestment, Kogi State strengthens its competitiveness and credibility as an investment destination.

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